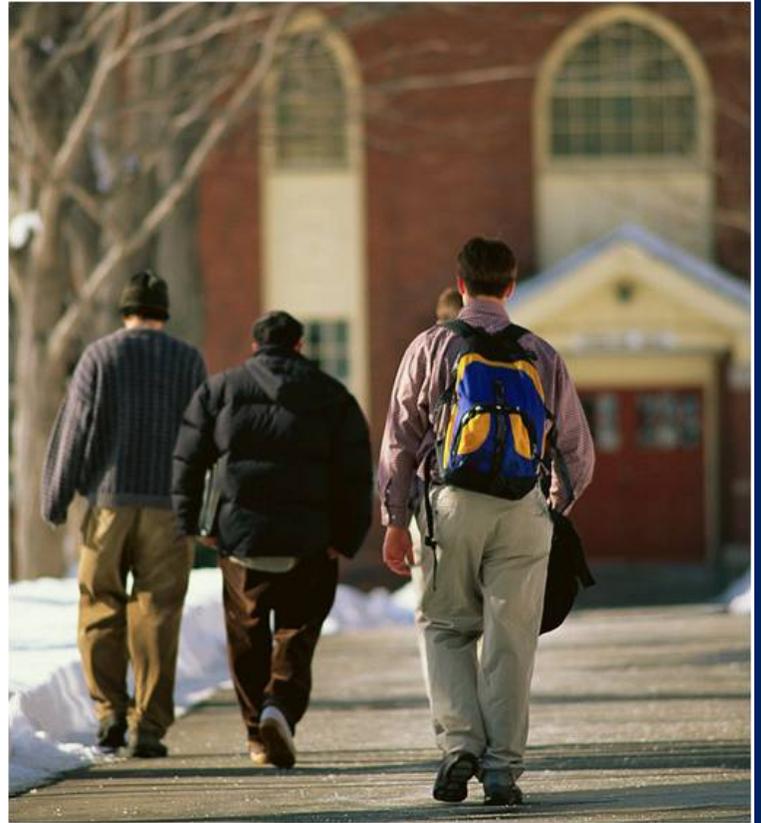


DON'T WASTE YOUR

TALENT

CAREER
THINK



YOUR COLLEGE & CAREER SEARCH



Hermann Schulze

CareerTHINK

Workshops and Career Assessments

www.careerTHINK.org

Number of colleges in the United States: _____

TEST YOUR KNOWLEDGE

On average you will make more money if you graduate from an Ivy League school? **T F**

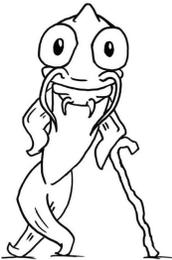
6 of the top engineering schools in the country are public? **T F**

What percentages of students change their major at least one time?
A. 40% B. 50% C. 60% D. 70%

What percentage of people in the workforce is not happy in their current job?
A. 30% B. 50% D. 70% D. 90%

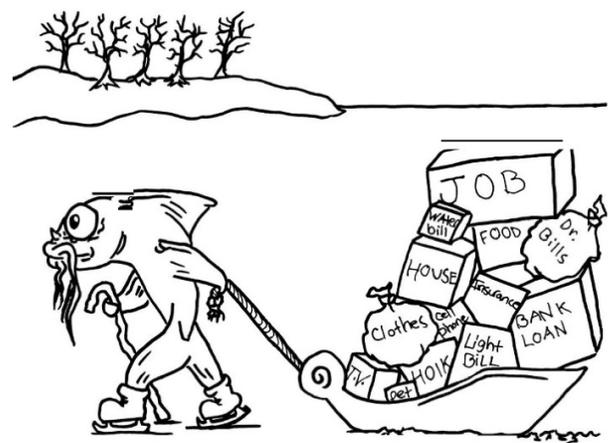
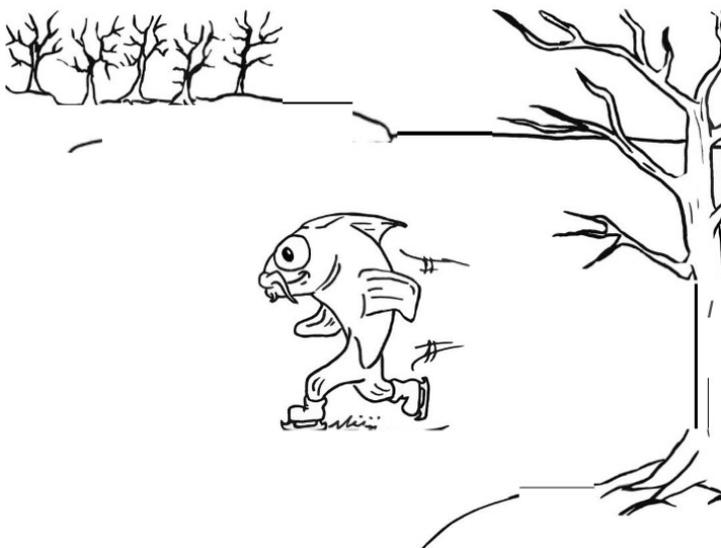
3 VERY EXPENSIVE CAREER DECISIONS

ARE YOU GETTING THE ORDER RIGHT?



1st. _____ 2nd _____ 3rd _____

HOW LONG WILL YOU "CHOOSE" TO BE A CATFISH?



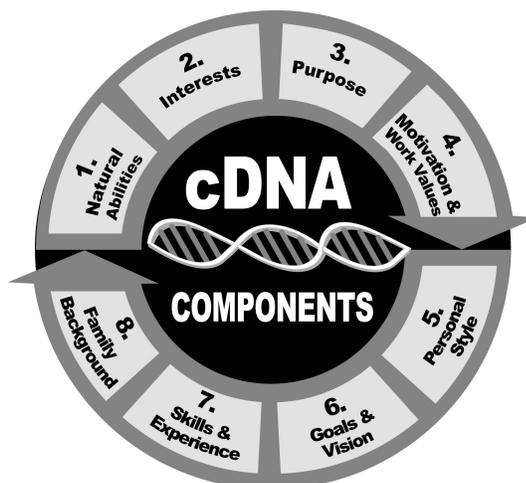


1

IDENTIFY YOUR CAREER DNA

"Most people think they know themselves.. most people are wrong."

Peter Drucker



BIG 3:

1. _____ 2. _____ 3. _____
Tools to discover? Assessments

1. **APTITUDE / NATURAL ABILITY:** This is a battery of tests to identify cognitive abilities then matches your abilities to jobs you will be a natural fit.
 - Can be measured starting about 16 yrs and
 - Abilities are set at the beginning of puberty; results consistent over lifetime
 - 19 performance timed tests - Completed in 3 hours
 - Cost: \$500 - \$800 The Highlands Ability Battery / Johnson O'Connor
2. **PERSONALITY:** Measures your personality factors
 - 1 test - self report
 - takes about 45 minutes to complete
 - Cost \$50 - \$500 Myers Briggs / Birkman
3. **INTERESTS:** What type of work will I enjoy?
\$50 - \$100 Strong Interest Inventory / Kudor Interest Inventory

Tools to discover: Guided discovery, SELF ANALYSIS & Trial & Error

4. **PURPOSE:** Why are you here? **Are you meant for something?**
5. **MOTIVATION & WORK VALUES:** What is important to you about your job / career?
6. **GOALS & VISION:** Be crystal Clear – clarity creates momentum.
7. **SKILLS:** What have you learned to do? What have I learned about work?
8. **FAMILY INFLUENCE:** What have you learned from your family about work?
9. **ATTITUDE**
10. **SELF-CONCEPT / IMAGE**

2. **careerMATCH** (Connect cDNA to RIGHT JOB FIT & UNDERSTAND & EXPLORE THE **FUTURE JOB MARKET**

Top 10 Majors with the Highest Median Earnings

| | |
|---|-----------|
| 1. Petroleum Engineering | \$120,000 |
| 2. Pharmaceutical Sciences and Administration | \$105,000 |
| 3. Mathematics and Computer Science | \$98,000 |
| 4. Aerospace Engineering | \$87,000 |
| 5. Chemical Engineering | \$86,000 |
| 6. Electrical Engineering | \$85,000 |
| 7. Naval Architecture and Marine Engineering | \$82,000 |
| 8. Mechanical Engineering | \$80,000 |
| 9. Metallurgical Engineering | \$80,000 |

Top 10 Majors with the Lowest Median Earnings

| | |
|---|----------|
| 1. Counseling Psychology | \$29,000 |
| 2. Early Childhood Education | \$36,000 |
| 3. Theology and Religious Vocations | \$38,000 |
| 4. Human Services and community Organizations | \$38,000 |
| 5. Social Work | \$39,000 |
| 6. Drama and Theater Arts | \$40,000 |
| 7. Studio Arts | \$40,000 |
| 8. Communication Disorders Sciences and Service | \$40,000 |
| 9. Visual and Performing Arts | \$40,000 |
| 10. Health and Medical Preparatory Programs | \$40,000 |

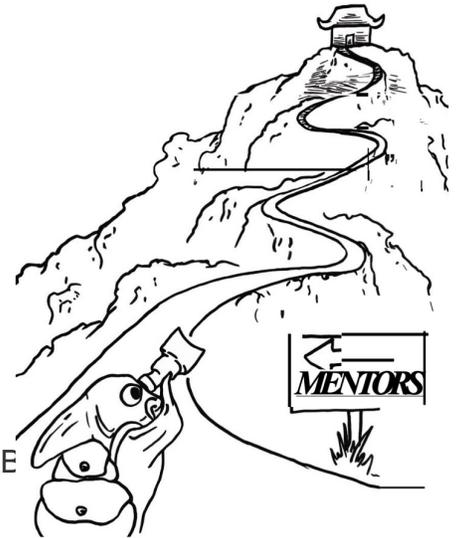
Median Earnings for the Top 10 LEAST POPULAR Majors

| | |
|---|----------|
| 1. Actuarial Science | \$68,000 |
| 2. Electrical and Mechanical Repairs and Technologies | \$57,000 |
| 3. Metallurgical Engineering | \$80,000 |
| 4. Naval Architecture & Marine Engineering | \$82,000 |
| 5. Botany | \$42,000 |
| 6. Mining and Mineral Engineering | \$80,000 |
| 7. Oceanography | \$70,000 |
| 8. Physical Sciences | \$69,000 |
| 9. Mathematics and Computer Sciences | \$89,000 |
| 10. Miscellaneous Agriculture | \$47,000 |

SOURCE:
Georgetown
University's
report "What's
it Worth?"
The
Economic
Value of
College
Majors

3 FIND MENTORS "Copy Genius, Don't Create Mediocrity" **Walter Hailey** Understand, "The Rule of 250"

4 DEVELOP CHAMPIONS Build Relationships!



Before you have a "Champion" - you must first BE CHAMPIONAE

1. BE _____.
2. ALWAYS DO WHAT YOU _____.
3. Say _____ and _____.
4. Practice Excellence. Follow-up and _____.

5 GET EXPERIENCE - Then INNOVATE! Never stop learning & growing

THE TIME IS NOW - TAKE ACTION **CAREER PRODUCING ACTIVITIES**

Exercise your Personal Power – DO!

1. **Identify** your Core Values - Write down your goals
2. INVEST IN CAREER ASSESSMENTS to help identify your "USERS MANUAL" (natural ability, personality, interest, values)
3. **Learn to ASK** more **questions**. ASK one person a day to tell you what they do.
4. **Volunteer** at potential dream jobs or jobs of interest.
5. Read the job sites and trade journals for jobs you may be interested in.
6. **Ask your parents** tfor **introductions** to people they know that love what they do
7. **Learn** to conduct informational interviews
8. **Read magazines** of your favorite interests and search for job opportunities.
9. Get an unpaid (or paid) **internship** or 2 or 5!
10. Get a **part time job** over the summer in the field you want to work.
11. **BE CURIOUS - ASK MORE QUESTIONS... HOW & WHY** did you get into that?